



# ATLANTIC OFFICE MACHINES, Inc.

## Sales - Service - Solutions



Atlantic Office Machines has been involved in the copier business in Hampton Roads for over 20 years. Our loyal customers keep coming back because we go to great lengths to make sure our customers feel like they are dealing with us as people and not a faceless business.

We represent Kyocera\* and Copystar MFP brands but our customers think of us as "valuable service term". Most of our clients know us by our first names: Amiee, Arnold, Rich, and Lori. We believe in personalized customer service. When customers call us during normal office hours, they get a live person and not a machine.

### Company Profile:

- ❖ Founded in 1990
- ❖ Business Supplies and Equipment
- ❖ Privately Held Company
- ❖ Small Business
- ❖ SIC Code: 7334 DUNS: 809635386
- ❖ SWaM Certificate #: 676546

### North American Industry

#### Classification System (NAICS):

- ❖ 238210
- ❖ 325992, 334210,
- ❖ 423420, 423430, 423690, 423850, 424120
- ❖ 532420, 541511, 541512, 541513, 541519, 561439
- ❖ 811212, 811213

### Solutions Offered:

- ❖ Copier, Printers, Scanning
- ❖ Document Solutions
- ❖ Sales, Rentals & Leases
- ❖ Computer & IT Consulting
- ❖ Maintenance Agreements
- ❖ Service & Supplies
- ❖ Capture Software

*“Accomplish  
Something  
Positive!”*

## Sales - Service - Solutions Providers

### Arnold Heath

Principal Owner and  
Service Manager  
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### Lori Walker

Principal Owner and  
Business Development Manager  
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